

# Topflow Technology Services

Your One Stop Technology  
Consulting Partner

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## Problem & Solution

Why we formed another IT consulting Company?

02

## Market Analysis and Target

How Service Delivery and Cost sets us unique

03

## Our Process

How it benefits you!

04

## Our Consultants

How unique Knowledgebase addresses business requirements





# 01

# TTSPL

Service & Solution Simplified





## Our Company

Two highly motivated and energetic individual decided to share their years' of expertise in successful customer management and services Delivery in the most cost effective manner. Thus in the year of 2012 Topflow Technology Services Started their journey under leadership of founding members Somnath and Pulak, Sujit,Asok, Riya, Arnab

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# Understanding the Problem



## Solution Gap

customer  
requirement and  
offered solution  
doesn't meet  
...



## The Big Picture

Impact and risk  
analysis of change  
to overall business  
...



## Cost

Lack of Optimized  
Solution brings  
higher solutioning  
cost  
...



# Our Solutions



01

## Expertise

In All IT technology verticals across on-prem and cloud

02

## Management

Capability of end-to-end and turnkey delivery

03

## Documentation

ISO compliant, industry standard

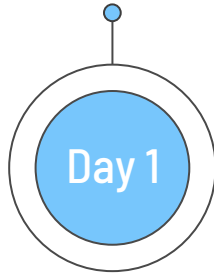
04

## Lower Cost

Lesser overhead and lesser operational expenditure

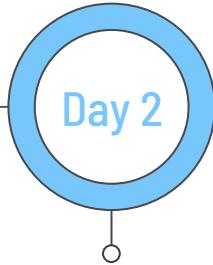
# Our Process

Understand Customer  
business requirement



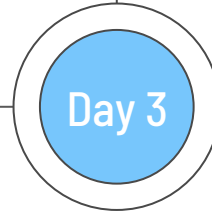
Day 2

Project management and  
service delivery planning



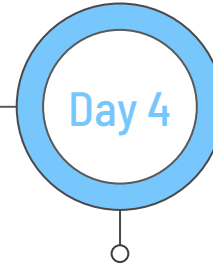
Approval from customer  
on Delivery milestone &  
Documentation

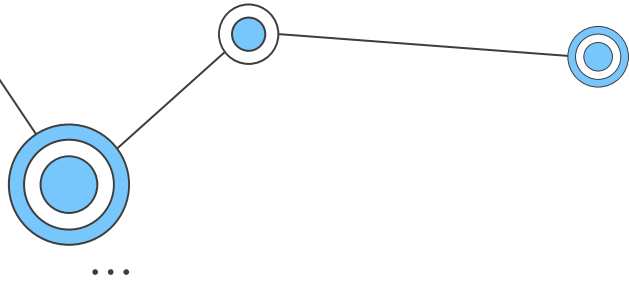
Day 3



Day 4

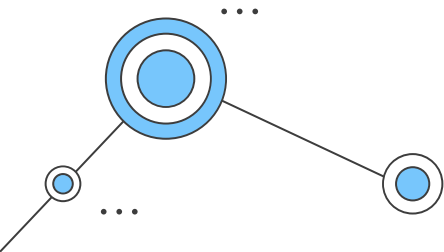
Start engagement &  
service delivery





"The Best way to predict the future is to create it"

—Peter Drucker



# Our Prime Focus



Infrastructure  
Services

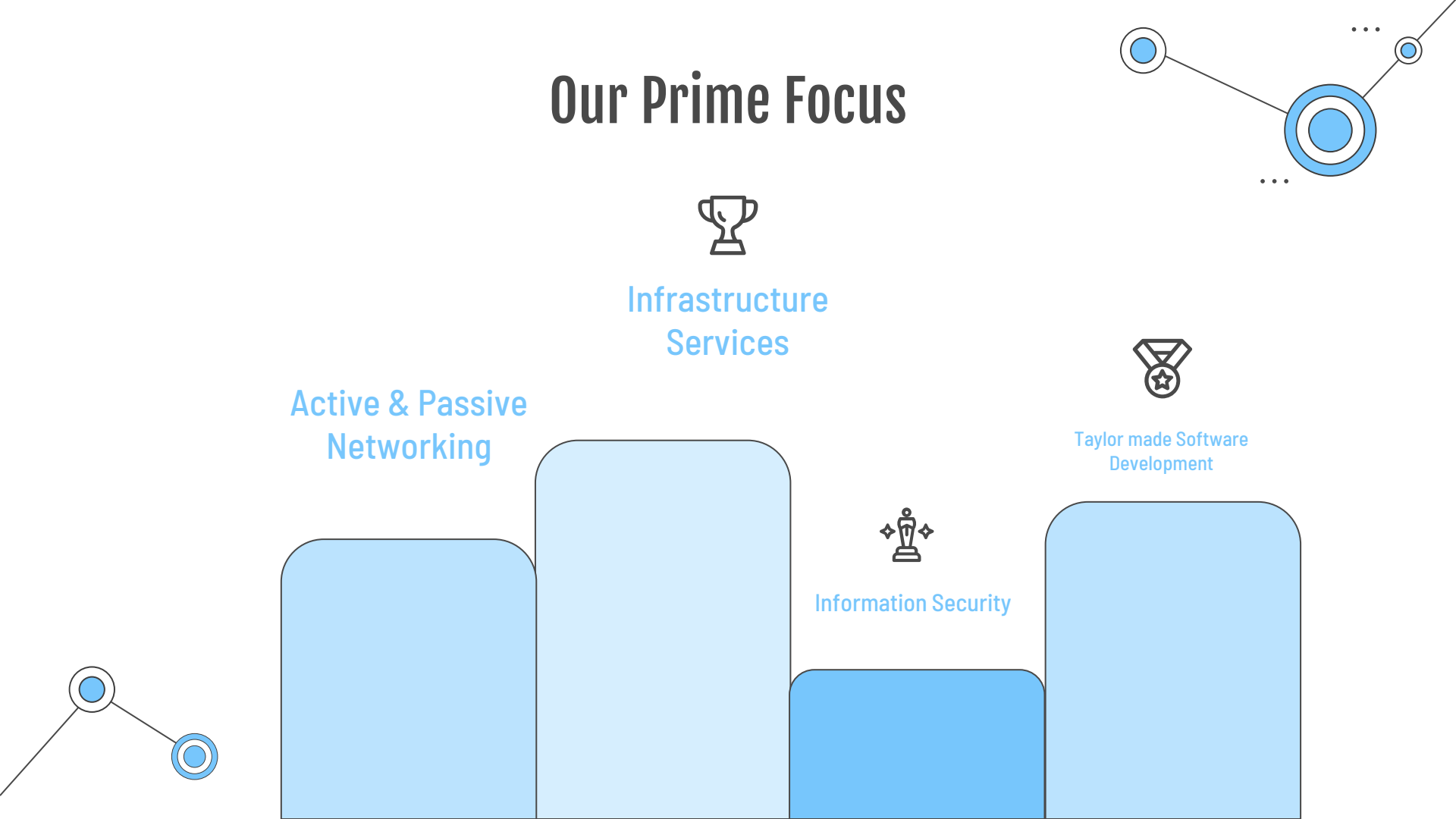
Active & Passive  
Networking



Taylor made Software  
Development



Information Security



# Infrastructure Migration

End to end migration of On-Prem and Cloud infrastructure

- Migration of Legacy systems
- Data Centre hardware Refresh
- Perimeter Security/ Core Switching and router/ Load Balancer migration
- Storage Migration



# Server Hardware



Implementation, Design, Deployment and Consulting services across Compute, Storage and Network for all leading OEMs

- HPE
- Lenovo
- Cisco UCS Servers
- IBM

# Cloud Infrastructure



Implementation, Design, Deployment and Consulting services across IaaS, SaaS and PaaS offerings of all leading CSPs

- Microsoft Azure
- Amazon AWS
- DigitalOcean
- Google Cloud Platform
- Oracle Cloud Infrastructure

# Enterprise Storage

Implementation, Design, Deployment and Consulting services across SAN & NAS offering:

- HPE 3PAR
- Hitachi
- NetApp
- Dell



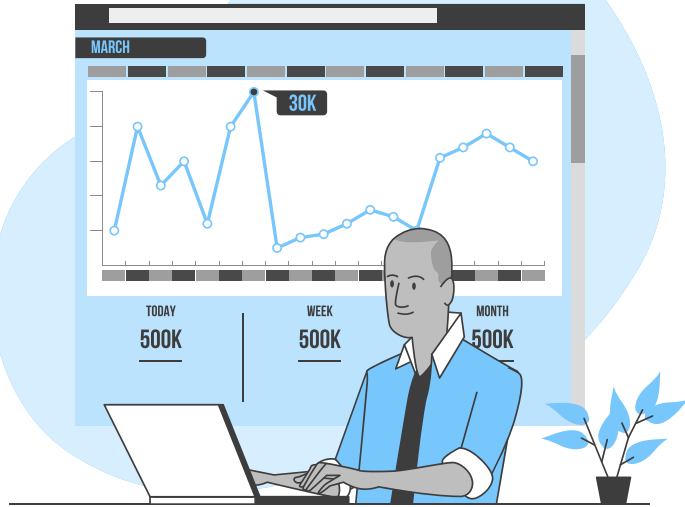
# Cisco Technologies

End to end Implementation, design,  
deployment, support & migration of following  
Cisco Infrastructure

- Cisco Hyperflex & Fabric Interconnects
- Cisco ACI/ APIC
- Cisco Umbrella, Stealthwatch, Intersight, Cloud Workload Optimization Manager
- Cisco Tetration
- Cisco ISE, Prime, DNA



# Enterprise Database



Implementation, Design, Deployment and Consulting services across all leading Database vendors

- Oracle Enterprise DB all variants
- Oracle Autonomus DB Cloud
- Oracle RAC
- Oracle Cloud
- MySQL/ PostgreSQL/ MariaDB

# Data Protection/ Backup

Implementation, Design, Deployment and Consulting services across major OEMs in both on-prem and cloud based data protection Solution:

- HPE Data Protector
- Veeam
- Veritas
- Commvault



# Virtualization



Comprehensive Design, deploy, migration (P2V, V2V) and upgrade of

- VMware
- Microsoft Hyper-V
- Citrix
- Nutanix

# Audit Compliance

Implementation, Design, Deployment and Consulting services for security controls

- ISO 27001
- NIST Security Compliance
- PCI-DSS



# Our Other Services



## Project Management

For 7 days to year  
around projects



## Installation Services



## FMS

Manpower Services



## Enterprise AMC

Server, Storage, SAN  
Switches, Network  
Devices



## Surveillance

CCTV Projects



## AMC

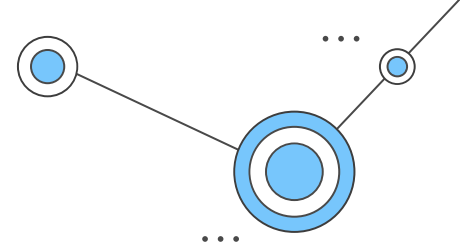
For Desktop/Laptop  
and Printer



# Our Unique Consulting Areas



# Business Continuity Design

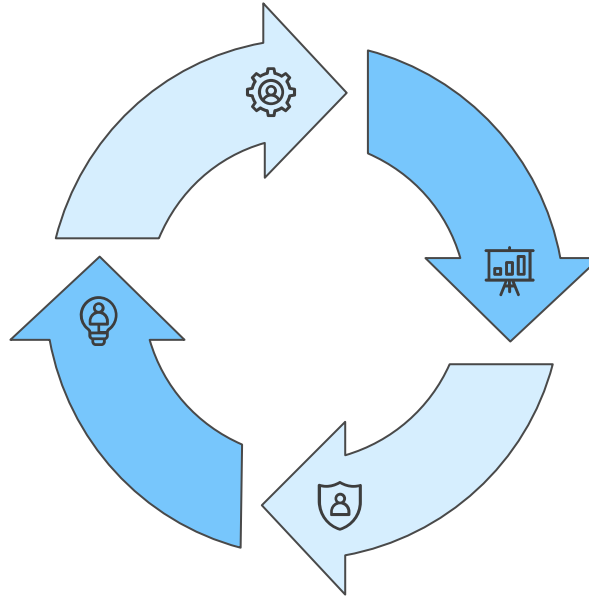


## HA/Cluster

Across Servers with any underlying OS

## DR Drill

Ensuring achievement of required RPO/RT0

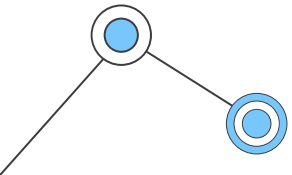


## BCP/DRP

Business Process alignment

## Uptime Assurance

Across business and Technology verticals



# Service Delivery Excellence

01

100 TB

Zero Downtime Oracle  
RAC and EBS Hitachi to  
3PAR Storage migration  
achieving 100%  
Business Continuity

02

130+ Locations

Aruba Wi-Fi supply,  
deployment and central  
management within 3  
weeks across India

# Certified Consultants

Leadership MBA (IT), Six Sigma,  
IBM Rational Rose, HPE 3PAR,  
HPE Servers, Dell Servers &  
Storage, Fortigate NSE, Brocade,  
Microsoft Azure, Amazon AWS,  
Nutanix, Commvault, Veeam,  
Forcepoint, F5, Veritas, Oracle,



# Our Thinktanks

...

Riya

ISI

...

Somnath

ex CTS

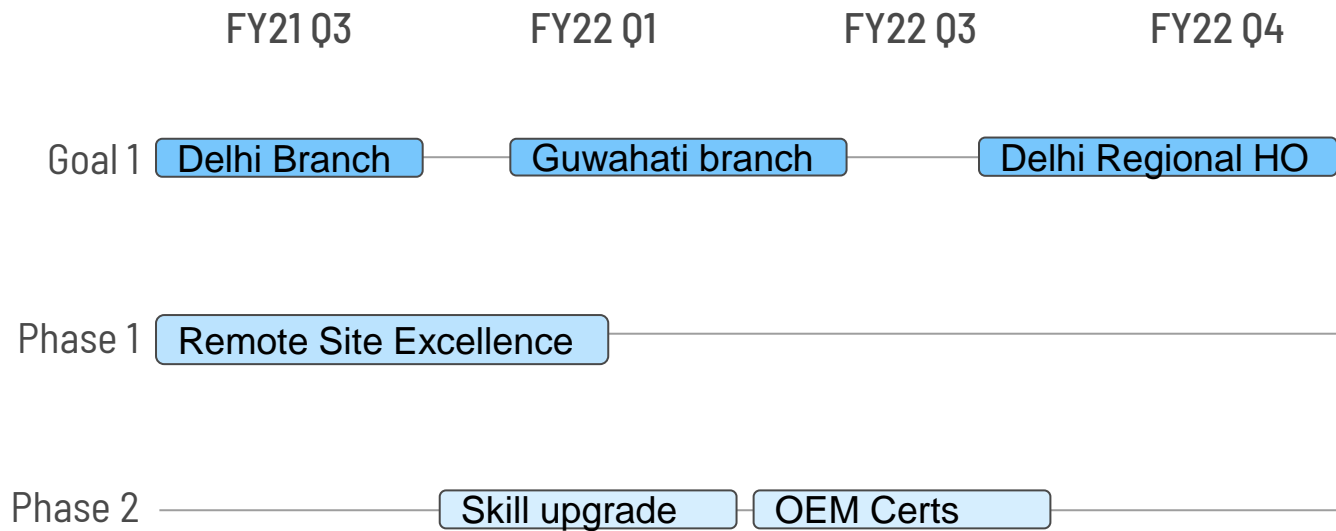
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Prashant

Investment  
Banker



# Upcoming Goals



# Thanks!

Do you have any questions?

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